

Best pay if you're producing....

# \$200,000

COMPANY	Cash Grid Earnings	Year-End and Deferred Awards	TOTAL Cash + Year-end & Deferred
<b>WIREHOUSES</b>			
Wells Fargo Advisors	\$68,800	\$0	<b>\$68,800</b>
Merrill Lynch	50,000	0	<b>50,000</b>
UBS	40,000	0	<b>40,000</b>
Morgan Stanley Smith Barney	40,000	0	<b>40,000</b>
<b>REGIONALS</b>			
Wedbush	\$82,500	\$0	<b>\$82,500</b>
Stifel Nicolaus	76,000	0	<b>76,000</b>
Hilliard Lyons	68,500	0	<b>68,500</b>
RBC Wealth Management	64,000	0	<b>64,000</b>
Janney Montgomery Scott	60,000	0	<b>60,000</b>
Raymond James & Associates	56,000	0	<b>56,000</b>
Morgan Keegan	50,000	0	<b>50,000</b>
	<b>Cash</b>	<b>Avg. Office Profit**</b>	<b>Cash + Avg. Profit</b>
Edward Jones**	\$76,250	\$160	<b>\$76,410</b>

\*\* Average data provided by Edward Jones, individual FA experience may vary